



Course Equivalency Certificate

This certifies that the Defense Acquisition University (DAU) recognizes the below listed course(s) provided by:

Management Concepts, Inc. (MCI)

as meeting or exceeding the desired outcomes, content and evaluation techniques of the corresponding DAU course(s). Accordingly, the provider course(s) listed below are considered equivalent to the corresponding DAU course for all DAU course prerequisites and DoD acquisition functional area (career field) certification requirements.

This Certificate of Equivalency supersedes all previously issued for this provider. Current status of all DAU approved equivalencies can be found on the DAU website at: <https://icatalog.dau.edu/appg.aspx>.

DAU Course Code	Management Concepts, Inc. (MCI)		Available Online	Approval Period	
	Provider Course Code if Applicable	Provider's Course Name		Start (mn/day/yr)	End (mn/day/yr)
ACQ 265	1265	ACQ 265: Mission-Focused Services Acquisition	Yes	6/1/2015	INDEF
ACQ 315	ACQ 315	Understanding Industry (Business Acumen)	Yes	10/26/2020	INDEF
ACQ 3700	ACQ 3700	Acquisition Law	Yes	4/21/2022	INDEF
CON 100	1100	CON 100: Shaping Smart Business Arrangements (5 Day)	Yes	8/26/2005	9/30/2022
CON 100	1101	CON 100: Shaping Smart Business Arrangements (4 Day)	Yes	8/26/2005	9/30/2022
CON 1100V	1231	CON 1100: Contract Foundational Skills	Yes	6/7/2022	INDEF
CON 1100V	1092	Career Gateway – Acquisition	Yes	3/9/2023	INDEF
CON 1200V	1232	CON 1200: Contract Pre-Award	Yes	8/8/2022	INDEF
CON 1200V	1092	Career Gateway – Acquisition	Yes	3/9/2023	INDEF
CON 1300V	1233	CON 1300: Contract Award	Yes	9/16/2022	INDEF
CON 1300V	1092	Career Gateway – Acquisition	Yes	3/9/2023	INDEF
CON 1400V	1234	CON 1400: Contract Post-Award	Yes	10/25/2022	INDEF
CON 1400V	1092	Career Gateway – Acquisition	Yes	3/9/2023	INDEF
CON 121	1321	CON 121: Contract Planning	Yes	5/1/2014	9/30/2022
CON 124	1324	CON 124: Contract Execution	Yes	5/1/2014	9/30/2022
CON 127	1327	CON 127: Contract Management	Yes	5/1/2014	9/30/2022
CON 200	1200	CON 200: Business Decisions for Contracting	Yes	8/1/2013	9/30/2022
CON 216	1216	CON 216: Legal Considerations in Contracting	Yes	11/26/2007	INDEF
CON 237	CON 237	CON 237: Simplified Acquisition Procedures	Yes	10/16/2018	INDEF
CON 243	1032	CON 243: Architect - Engineer Services Contracting	Yes	11/1/1999	9/30/2022
CON 2420V	1242	CON 2420V: A-E Indirect Rate	Yes	3/1/2023	INDEF
CON 2430V	CON 2430V	Architect-Engineer Contracting	Yes	5/3/2022	INDEF
CON 244	1021	CON 244: Construction Contracting	Yes	3/1/1999	9/30/2022
CON 2440V	CON 2440V	Construction Contracting	Yes	4/18/2022	INDEF

- 1 Student's successfully completing the equivalent course(s) during the effective dates are considered as having successfully completed the corresponding DAU course(s).

CON 2450V	1245	CON 2450V: Construction Modification Proposal Analysis	Yes	3/6/2023	INDEF
COR 222	1070	Contracting Officer's Representative Course	Yes	3/1/2011	INDEF

Issued: March 09, 2023

By: W. J. Lin
Director, Academic Programs

- 2 Student's successfully completing the equivalent course(s) during the effective dates are considered as having successfully completed the corresponding DAU course(s).